



Dear Joe

I wanted to acknowledge and commend you and the fantastic job you did as a speaker at our recent convention in Harrisburg PA.

Feedback from the group was absolutely positive. Your energy and enthusiastic style really helped make our Friday afternoon program a one-of-a-kind success.

At first we were not sure about bringing in a speaker from Canada but are glad we made the right decision, in fact so glad that we are planning another event later this year in New York and look forward inviting you to deliver your "Seven Secrets to Scientific Selling" program to our independent contractors. Your contribution is that essential.

Once again from all of us at Commonwealth Trust thank you for helping to make our event successful, our time enjoyable and our investment worth it.

Sincerely,

Paul Crim
Senior Vice President
Commonwealth Trust